

# What makes SBIOrthotic different?

## All custom devices

At SBI, all our devices are 100% custom made! Our doors are always open for you to come and tour our lab for up an up close look at how your custom orthotics are made.

## Customer oriented approach to doing business

We view ourselves as an extension of your business, when your business does well, so do we! This is how we operate, we will do everything we can to help your business succeed.

- Variable pricing options depending on what you are looking for in your orthotics
- Volume discounting and complimentary scanners available depending on your clinic's volume
- Constantly evolving with materials and performing R&D to find better options and alternatives for our customers
- Three licenses for different CAD/CAM software - ensures we are able to make the best possible device given the parameters of the foot and requested orthotic
- Ability to make all ranges of orthotics, from complex devices for unique clinical cases to straight forward devices, we are able to produce your orthotics in an accurate, professional and timely fashion!

## Customizable Online order form

At SBI, we have an industry leading online order form which allows you to customize the form to your liking. You are able to create your own templates or work with pre-designed templates to increase the efficiency and accuracy of the ordering process!

## Unparalleled Technical and Clinical support service

- Experienced Pedorthists and Chiropractors in both clinical and manufacturing environment
- Experience in orthotic design and how to relate 'clinical' terms to 'lab' terms
- Experience working with all types of healthcare professionals and their prescribing styles
- Wide range of shoe knowledge and how it will impact orthotic fit



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# SBIOrthotic

In a time where orthotics are saturating the market and quality, custom made orthotic devices are hard to find, we wanted to take this opportunity to introduce you to our lab, SBI Orthotic Laboratory.

SBI Orthotic Laboratory is located in Burlington, Ontario. We opened our doors in 1995 and have been growing steadily ever since.

Our model at SBI has always been to give our customers the best support possible. We view ourselves as an extension of your business and want to help your business grow. We work with all of our customers to ensure getting the devices you need is as easy and efficient as possible.

We are a fully automated lab, using the latest of technologies to make true, custom made devices with consistent turnaround times for our customers. Our automation helps us to maintain our high quality devices and our turnaround times even through periods where we see large influxes of orders.

We are always doing new research and development to find and develop new products to pass along to our customers, staying relevant and up to date is important with all the changing products on the market.

Our client base includes: chiropodists, podiatrists, chiropractors, pedorthists and many other healthcare professionals. We cater to the needs and prescribing styles of each customer to make it as easy as possible to order your orthotics.

At SBI, we accept all types of casting methods, plaster casting, foam box impressions and 3 dimensional scanning.

We have an industry leading online ordering system that makes ordering your orthotic devices, quick, easy and efficient. You are able to track your orthotics in real time to see where they are in production. Our system gives you the ability to manage and view your orders like no other lab.

We have teamed up with shoe providers to provide our customers with a update to date and relevant selection of shoes which they are able to pass along to their patients.

We have fair pricing options depending on your practicing style and offer volume discounted rates. We can also provide 3 dimensional scanners to clinics based on volumes.

We encourage all our customers to come out to our lab for a tour to see how our orthotics are made. Our doors are always open and this often helps put people's mind at ease when it comes to knowing how their devices are made.

# OrthoticOptions

## Functional Devices

Polypropylene shell for maximum control and minimal bulk, available in different stiffnesses, from semi-flexible to rigid. Available with extrinsic or intrinsic posting and with or without arch fill. A great all purpose device to provide support and also fit into a variety of footwear. Also available with XT Sprint shell for a modest price increase.

## Sport Devices

Same as our functional devices but with extrinsic posting and arch fill for maximal shock absorption. Deeper heel cups for those requiring more control or lower profile designs for fitting into slimmer sport shoes such as cleats.

## Dress Devices

Same as our functional devices but with complete intrinsic posting and lower profiles. Indications include all rearfoot and forefoot deformities. For use where shoe restrictions are present (ie. mens and womens dress shoes).

## Accommodative Devices

Flexible, lightweight shell material with plantar arch reinforcement for patients who require mild to moderate biomechanical control but demonstrate congenital malformations or restrictions in foot or leg range of motion. Soft device is reinforced with poron on plantar surface providing accommodation to mild control. Firm device reinforced with 65 duro EVA to provide mild to moderate support.

## Children's Orthotics

Functional orthoses designed for significant biomechanical abnormalities or torsional deformities of the lower limbs. The Roberts-Whitman or UCBL design is for the severely pronated patient. These devices provide good biomechanical control for severe pronation, rearfoot valgus and forefoot deformities. Gait plates provide semi-rigid functional control to promote in-toeing or out-toeing caused by metatarsus adductus, tibial torsion or femoral torsion.



We would be happy to discuss how our lab can assist you and your practice. Please visit our website at [www.sbiorthoticlab.ca](http://www.sbiorthoticlab.ca) or call us at 1-888-909-7241.

We look forward to hearing from you!